

## Message Text

UNCLASSIFIED

PAGE 01 BUCAR 08893 091103Z  
ACTION EUR-12

INFO OCT-01 ISO-00 CCO-00 PASO-00 EB-08 /021 W  
-----119550 100130Z /15

R 091026Z DEC 77  
FM AMEMBASSY BUCHAREST  
TO SECSTATE WASHDC 6917  
INFO USDOC WASHDC

UNCLAS BUCHAREST 8893

E.O. 11652: N/A  
TAGS: BTIO, RO  
SUBJECT: SOUTHWIRE - VISIT OF SR VICE PRESIDENT COFER TO BUCHAREST  
ON DECEMBER 15

TO T.N. CRAFT, JR  
SOUTHWIRE COMPANY  
CARROLLTON, GEORGIA  
TELEX 542799

WE HAVE CONFIRMED APPOINTMENT FOR MR COFER WITH ENG STOINA  
AT 9:00 AM DECEMBER 15. AT SAME TIME, WE HAVE REQUESTED  
APPOINTMENT WITH DEPUTY FOREIGN TRADE MINISTER MARGARITESCU  
FOR AFTERNOON OF DECEMBER 15; IF SO DESIRED BY MR COFER  
I WOULD LIKE TO ATTEND THIS MEETING. PLEASE ADVISE MR COFER  
THAT I MET WITH STOINA ON DECEMBER 7 TO DISCUSS THE COPPER  
ROD MILL PROJECT. I WAS TOLD ESSENTIALLY THE SAME STORY THAT  
MR COFER HAD BEEN TOLD. NAMELY, THAT ELECTRONUM HAD NOT  
SIGNED A CONTRACT WITH SOUTHWIFE OR YOU COMPETITION (STOINA  
REFUSED TO CONFIRM THAT KRUPP IS IN COMPETITION; FROM A  
SUBSEQUENT CONVERSATION I HAD WITH THE COMMERCIAL COUNSELOR  
OF THE ITALIAN EMBASSY I BELIEVE AN ITALIAN COMPANY IS  
STILL IN THE COMPETITION ALSO). STOINA SAYS THAT ALL THE  
COMPETITORS SUBMITTED BUDS WHICH FAR EXCEEDED ELECTRONUM'S  
BUDGET FOR THIS PROJECT. IT APPEARS TO ME THAT ELECTRONUM  
UNSURE OF WHERE IT GOES FROM HERE ON THIS PROJECT AND IS  
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APPARENTLY HOPING THAT ONE OF COMPETING FIRMS WILL MAKE  
SUBSTANTIAL PRICE REDUCTION WHICH WIL ALLOW ELECTRONUM  
TO CONCLUDE A CONTRACT. I LOOK FORWARD TO SEEING MR COFER  
NEXT WEEK. REGARDS, EMIL CASTRO, COMMERCIAL ATTACHE.  
AMERICAN EMBASSY  
BUCHAREST ROMANIA  
AGGREY

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 09-Dec-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977BUCHAR08893  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770459-0841  
**Format:** TEL  
**From:** BUCHAREST  
**Handling Restrictions:** n/a  
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**Line Count:** 64  
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**Litigation History:**  
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**Message ID:** 22a82308-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 299130  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SOUTHWIRE - VISIT OF SR VICE PRESIDENT COFER TO BUCHAREST ON DECEMBER 15 TO T.N. CRAFT, JR  
**TAGS:** BTIO, RO  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/22a82308-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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